



## PRESS RELEASE

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# Software Solutions integrates Esker's VSI-FAX<sup>®</sup> with TakeStock<sup>®</sup> to improve distributor communications

*Integration with distribution management and e-forms solutions will help distributors streamline delivery of supply chain documents, improve customer service, and cut costs.*

STILLWATER, Okla., and ATLANTA, Ga., 28 August 2002 – Software Solutions, the leading provider of technology solutions for the wholesale distribution market, is integrating Esker's VSI-FAX to provide their customers with delivery of business documents directly from the TakeStock distribution management solution they rely on to run their distribution processes. With the integration, Software Solutions customers will be able to fax financial transaction and other business documents—in a choice of formats—rapidly, reliably, and automatically.

Software Solutions' TakeStock is a Windows-based comprehensive solution that gives distributors the ability to manage inventories, sales, accounts receivable/payable, manufacturing processes, services, and more. A key component of these business processes is communication. Distributors must deliver critical business documents throughout their supply chain—to source manufacturers, as well as retailers, contractors, and other customers. The integration of VSI-FAX into TakeStock will significantly improve that communication, provide distributors with better collaboration with customers and trading partners, and improve efficiency in the supply chain.

(more)

“We chose VSI-FAX as our TakeStock fax server because it’s a powerful tool,” says Denny St. Denis, TakeStock product manager at Software Solutions. “It lets our distributors communicate with their customers reliably, with high quality output, and in ‘real time’ as soon as the customer asks for it. Equally important is the ability of VSI-FAX to integrate seamlessly with TakeStock and the Viper Forms application we use to generate electronic forms.”

When TakeStock generates a fax document, it simply drops the file into the VSI-FAX auto-send directory along with the recipient’s fax information (from the TakeStock database) for automatic delivery. Without intervention from administrators or users, the TakeStock document is automatically transmitted to the recipient and a notification is returned to the TakeStock system. Alternatively, TakeStock can generate a document and pass it to the Viper Forms application for reformatting and conversion to Adobe Portable Document Format (PDF). VSI-FAX attaches the PDF to an outbound fax and transmits the PDF electronically.

VSI-FAX also provides Software Solutions customers with inbound/outbound desktop faxing that includes direct inbound routing, fax-to-email integration, and more. Concludes St. Denis, “VSI-FAX is the premiere fax solution, providing our distributor-customers with two key benefits—improved customer service and a stronger bottom line. Distributors have to be customer-service oriented. As a result of the VSI-FAX/TakeStock integration, they can communicate more easily, more rapidly, and more effectively with everyone in their supply chain. Plus, they save money in the process. With minimal investment, they can gain all the money-saving benefits of automated electronic document delivery directly from their most critical system investments.”

## **About Software Solutions**

Founded in 1979 and headquartered in metro Atlanta, Georgia, Software Solutions, Inc. offers a comprehensive suite of software products for the distribution market including: TakeStock, FACTS, DMAS and e-distribution. As the undisputed leader in ERP distribution solutions, Software Solutions serves more than 2,700 customers through a highly successful affiliate reseller program which provides local sales, service and support nationwide. For more information about Software Solutions, Inc., call 800-232-2999 or visit [www.sofsol.com](http://www.sofsol.com).

## **About Esker Software**

Esker Software solutions enable intelligent access to and delivery of core business information. Organizations use Esker software to streamline information exchange, open new channels of communication, and achieve business objectives with new levels of speed and efficiency. The company’s products include:

- ◆ Pulse™, Pulse for Fax, VSI-FAX®, and VSI-FAX for Notes for Intelligent Information Delivery™
- ◆ SmarTerm®, Tun®Plus, and Persona® for host access.

Esker is traded on Euronext—the French Stock Exchange (Le Nouveau Marché/Euroclear: 3581). With offices in North America, Europe, and Asia/Pacific, Esker has shipped over 80,000 document servers and has a host-access installed base of two-million licensed users. For more information, visit <http://www.esker.com>.

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